



TELOS AGILITY LLC

Strategy-to-Execution Transformation

SBA-CERTIFIED SDVOSB · VOSB

CAPABILITY STATEMENT

Peter Jessen, President

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telosagility.com · Land O Lakes, FL

PROCUREMENT DATA

UEI CK8VBJK1GVH6

CAGE 9QRB4

SAM.gov Registered, Active

SBA VetCert Service-Disabled
Veteran-Owned Small Business
(SDVOSB) · VOSB, certified
through May 22, 2028

Structure Single-member LLC,
Florida

NAICS CODES

541512 Computer Systems Design
Services (Primary)

541611 Administrative & General
Management Consulting

541618 Other Management
Consulting Services

611420 Computer Training

611430 Professional &
Management Development
Training

PSC CODES

DF01 IT Management Support
Services

R408 Program Management
Support

R410 Program Evaluation &
Review

R499 Other Professional Services

U008 Training / Curriculum
Development

U012 IT / Telecom Training

CREDENTIALS

SAFe SPC (2015) & Advanced SPC
(2025)

PMP, since 2005

ICF Professional Certified Coach
(PCC)

Lean Six Sigma Master Black Belt,
trained (Inactive) · Harrington
Institute

Cornell MBA (S.C. Johnson)
Computer Science AB, Cornell

CLEARANCES (PREVIOUSLY HELD)

DoD Top Secret (Inactive)

DoD Secret (Inactive)

IRS MBI (Inactive)

CMS Level 6 (Inactive)

DISCUSS A TEAMING OPPORTUNITY

calendly.com/telos-agility/
teaming

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Federal programs don't fail because of strategy. They fail in the gap between strategy and execution. I close that gap.

Telos Agility is a founder-led SDVOSB expert practice, not a staffing firm. When you engage Telos Agility, you get me: a U.S. Navy veteran and 30-year enterprise practitioner, with a decade in federal programs and over a decade architecting the platforms where strategy meets delivery.

/ CORE CAPABILITIES

Enterprise Platform Enablement

Atlassian Strategy Collection (Jira Align, Focus, Talent) and Targetprocess: hierarchy design, workflow architecture, and analytics (Data Lake, Power BI). Platform depth from inside AgileCraft/Jira Align itself.

Strategy-to-Execution Alignment

Strategy to execution across process, alignment, and tooling: strategic goals traced into Jira or your team-level tool, fully connected. Portfolio OKR frameworks, quarterly planning facilitation, roadmap governance.

Leadership Development & Coaching

Executive coaching for leaders sponsoring transformation, from C-suite and SVP/VP to SES and GS-15 program executives, using the LCI and SEI thinking tools I developed.

Agile Transformation & Enterprise Coaching

Advise or lead enterprise agile transformation built on Trust and Verify: leaders trusted to run the work, execution verified against outcomes. Half my transformation work is recovery, not greenfield.

Product Management Training & Playbooks

Instructor-led training, PM onboarding playbooks, and role-based capability programs for enterprise product organizations. Built for Jira-native teams in federal and commercial environments.

Organizational Diagnostics

Flow metrics analysis, value stream mapping, and delivery health assessments. Identifies systemic bottlenecks between strategy and execution using empirical evidence and quantitative modeling.

/ WHY TEAM WITH TELOS AGILITY

- Senior-only delivery.** Named key personnel who survives the client interview and the engagement, not a bench managed from a distance.
- Scarce platform depth.** Senior Jira Align architects are rare. I bring a decade of it, from inside AgileCraft/Jira Align, with strategy-to-execution reach across the Strategy Collection and into Targetprocess.
- Transformation recovery.** About half my transformation work is un-stalling an effort someone else started. Troubled accounts are familiar territory.
- Proven subcontractor.** I deliver today under commercial partner brands and processes: clean integration, no channel conflict. The model transfers directly to a federal prime team.
- SDVOSB credit that delivers.** Counts toward your small business subcontracting goals and carries the work: set-aside and sole-source eligible, without pass-through risk.
- Military precision.** Surface Warfare Officer standard: tight briefings, clear recommendations, accountability to commitments.

/ FOUNDER / KEY PERSONNEL EXPERIENCE

Federal & Military Programs

U.S. Navy Surface Warfare Officer (1987-1991): Navigation Officer, USS Boulder (LST-1190); CV RIP selectee. Through prior employers (2001-2009): SSA requirements management; NAVSEA warfare system certification methodology; VHA MyHealthVet redesign and PMO governance; MITRE support to IRS and OFAC modernization, DoD METC, and CMS PMO advisory.

Commercial Enterprise Transformation

Healthcare, telecom, financial services, technology, semiconductor, and packaged goods environments. Recovery of stalled programs, including a featured turnaround at a national health insurer: repeatable delivery in under two months.

Enterprise Platform & Portfolio

Jira Align and Targetprocess architecture across enterprise clients (2014-present): portfolio hierarchy, roadmap governance, OKR alignment, dependency visibility, analytics, and executive reporting. Aha-to-Jira migration advisory, goal hierarchy design, and platform-aligned operating models.

Training, Leadership & Advisory

Agile and program training, professional instruction for technical and non-technical audiences, executive coaching (ICF PCC), Lean process improvement, organizational diagnostics, and transformation leadership support.

The experience summarized here was performed by Telos Agility's founder as an individual practitioner and through prior employers and partner firms. It is presented as individual professional background, not as past performance of Telos Agility LLC under FAR 15.305, and does not imply endorsement by, or a current contractual relationship with, any organization named. Telos Agility LLC is actively building its prime contracting past performance record.

Have funded work you can't staff? Let's close the gap.

Named key personnel · Proposal support · Delivery SME · SDVOSB set-aside and sole-source eligible prime

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